



27th Development Day - June 4, 2025

Morning Plenary- Room 500

8:00 am Coffee & Networking – Registration Opens

8:30 --9:30 am **Don't Let the Great Wealth Transfer Pass You By**
Jim Langley, President, Langley Innovations

Breakout Tracks

Room 500

Room 425

Room 460

9:45 am **The Art & Science of Major Gifts**
Rachel Decker, President,
Detroit Philanthropy
Stephanie Saville, President,
Guiding Force Consulting, LLC

Blended Boot Camp
Alexandra P. Brovey, JD, LLM
Northwell Foundation

**What to Give and When to Give:
Choosing the Most Advantageous
Assets to Reach Your Charitable Goals**
Rick Bloom, Partner, Attorney, CPA,
Financial Advisor - Bloom Advisors

10:45 – 11:00 Break

11:00 am **Teamwork: Professional Advisor and the
Charitable Gift Plan**
Randy Ross, CFSEM, Moderator
Rick Bloom, Bloom Advisors
Kathleen Cieslik, Varnum LLP
Arnold D'Ambrosio, Karmanos Cancer
Rob MacGregor, Wayne State School of Law

**Fundraising in Flux: How to
Engage Donors in a Shifting
Political Landscape**
Klementina (Tina) X. Sula
Jewish Federation of Metro Detroit

**Your Case for Support:
Moving from Legacy to Vision**
Robyn Furness-Fallin, CFRE
DBD Group

12:00 am Italian Buffet Lunch

1:00 – 2:00pm **Elevating Stewardship to an
Institutional Ethic**
Jim Langley, President
Langley Innovations

Planned Giving in a Capital Campaign
Rick Kress, ACFRE, President & CEO,
Kress Consulting
Laura Tomassi-Miller, CFRE,
Tomassi-Miller Strategies

**Nuts and Bolts of Charitable
Remainder Trusts**
Sal LaMendola, Esq.
Giarmarco, Mullins & Horton

Afternoon Plenary – Room 500

2:15 – 3:30 pm **Zen and the Art of Fundraising**
Alexandra P. Brovey, JD, LLM Northwell Foundation